

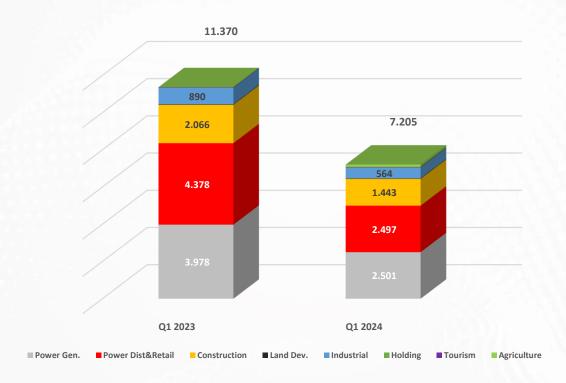
Q1 2024
Earnings
Presentation





## **Combined Financial Results**

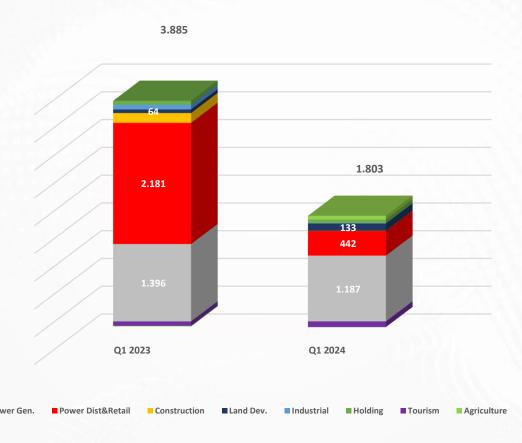
Combined Revenue (TL mn)\*





## **Combined Financial Results**

Combined EBITDA (TL mn)\*



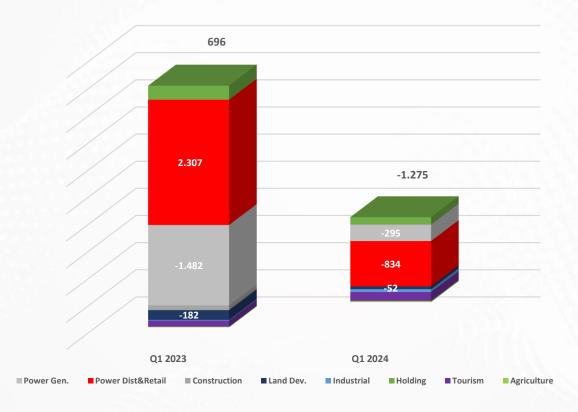
<sup>•</sup> The figures represent the combined figures with considering Alarko's stake in JV's after eliminations, TAS-29 Applied

<sup>\*</sup> All figures are carried to current period



## **Combined Financial Results**

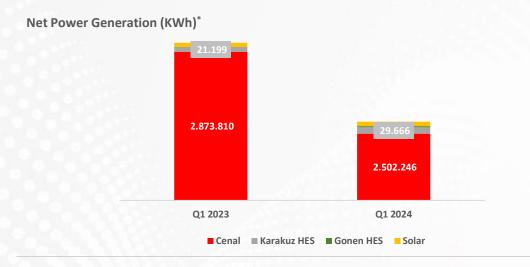
Combined Net Profit (TL mn)\*

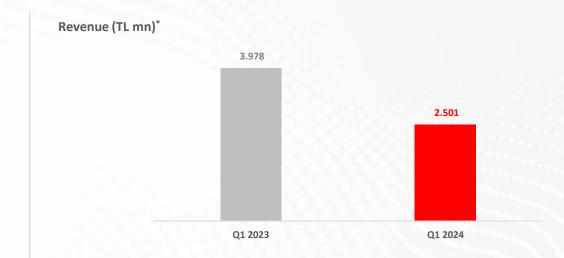


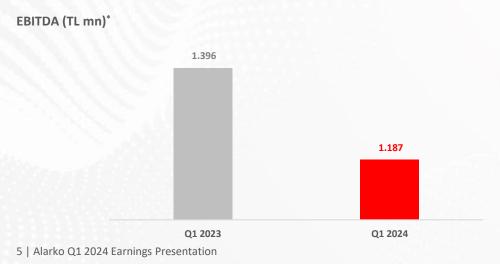
<sup>\*</sup> All figures are carried to current period

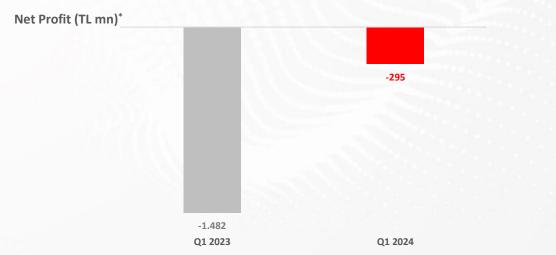


# **Power Generation Operations in the Quarter**





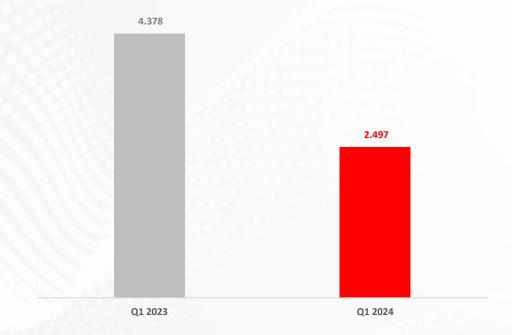


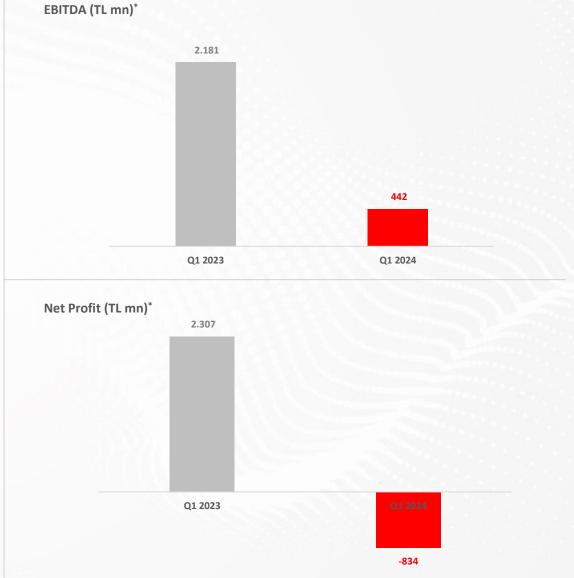


<sup>•</sup> The figures represent the <u>combined figures with considering Alarko's</u> stake in JV's after eliminations, TAS-29 Applied \* All figures are carried to current period



# **Power Distribution & Retail Operations in the Quarter**



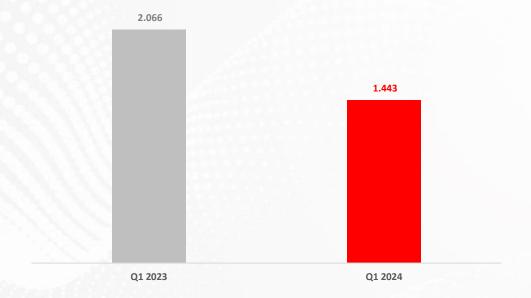


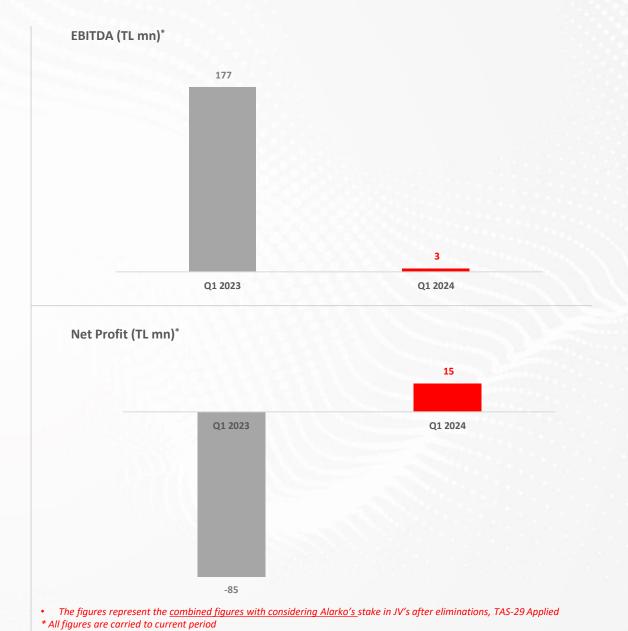
<sup>6 |</sup> Alarko Q1 2024 Earnings Presentation

<sup>•</sup> The figures represent the <u>combined figures with considering Alarko's</u> stake in JV's after eliminations, TAS-29 Applied \* All figures are carried to current period



# **Construction Operations in the Quarter**



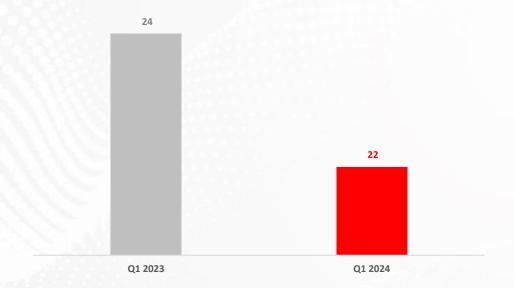


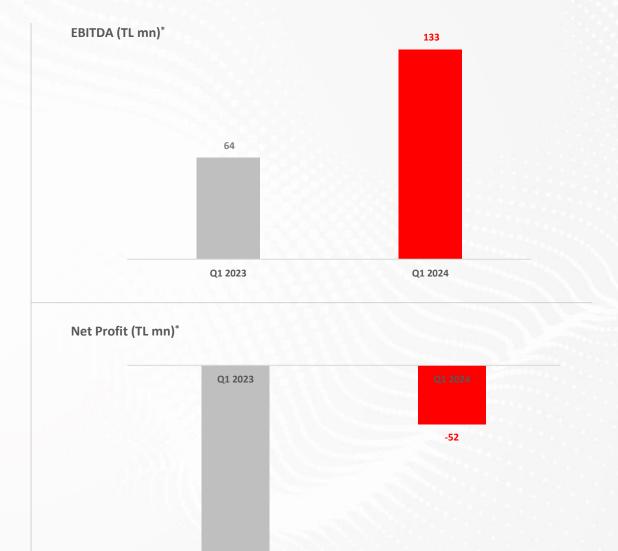
<sup>7 |</sup> Alarko Q1 2024 Earnings Presentation



# **Land Development Operations in the Quarter**

#### Revenue (TL mn)\*



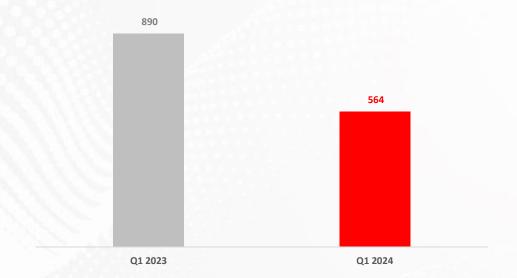


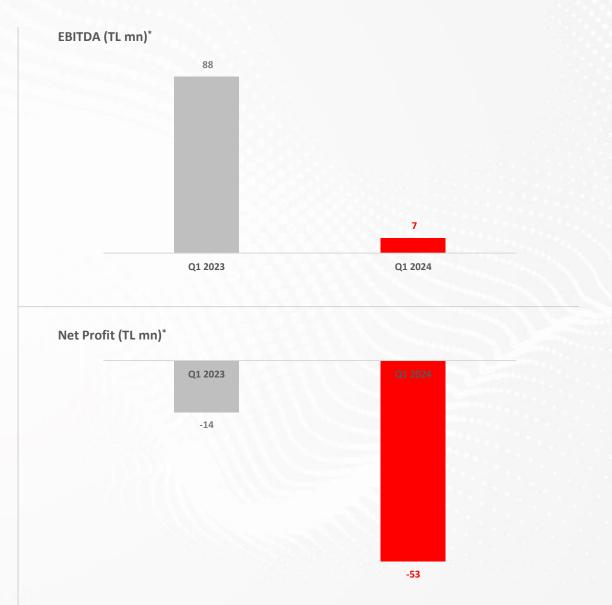
-182

<sup>•</sup> The figures represent the <u>combined figures with considering Alarko's</u> stake in JV's after eliminations, TAS-29 Applied \* All figures are carried to current period



# **Industry Operations in the Quarter**



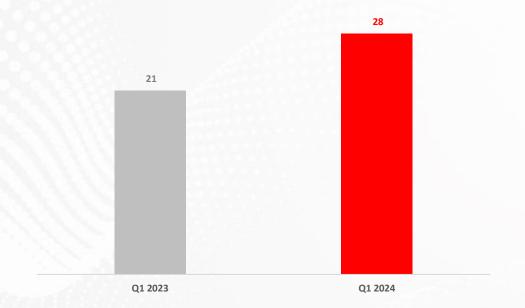


<sup>9 |</sup> Alarko Q1 2024 Earnings Presentation

<sup>•</sup> The figures represent the <u>combined figures with considering Alarko's</u> stake in JV's after eliminations, TAS-29 Applied \* All figures are carried to current period



# **Tourism Operations in the Quarter**



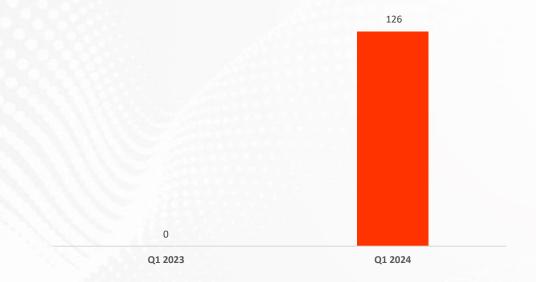


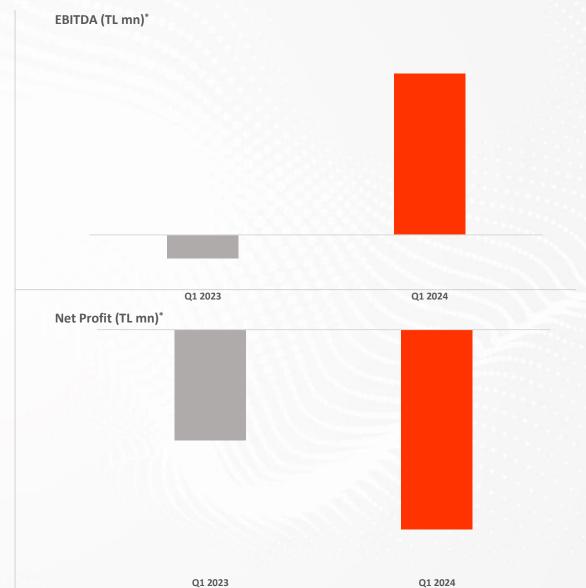
<sup>10 |</sup> Alarko Q1 2024 Earnings Presentation

<sup>•</sup> The figures represent the <u>combined figures with considering Alarko's</u> stake in JV's after eliminations, TAS-29 Applied \* All figures are carried to current period



# **Agriculture Operations in the Quarter**





<sup>11 |</sup> Alarko Q1 2024 Investor Presentation



# **Combined & Consolidated Financial Results...**

#### Combined P&L (TL mn)\*

|               | Combined F&E (TETIII) |         |        |
|---------------|-----------------------|---------|--------|
|               | Q1 2024               | Q1 2023 | Change |
| Revenue       | 7.205                 | 11.370  | -37%   |
| EBITDA        | 1.803                 | 3.885   | -54%   |
| EBITDA Margin | 25%                   | 34%     | %18    |
| Net Profit    | -1.275                | 684     | n.m    |

<sup>•</sup> The figures represent the combined figures with considering Alarko's stake in JV's after eliminations, TAS-29 Applied

#### Consolidated P&L (TL mn) \*\*

| / \           | • |         |        |  |
|---------------|---|---------|--------|--|
| (TL mn)       | Q1 2024                                 | Q1 2023 | Change |  |
| Revenue       | 1.644                                   | 2.355   | -30%   |  |
| EBITDA        | 464                                     | 415     | 12%    |  |
| EBITDA Margin | 28%                                     | 18%     |        |  |
| Net Profit    | -1.275                                  | 684     | n.m    |  |
|               |   |         |        |  |

<sup>\*\*</sup> Financial Indicators After TAS-29 Application, all figures are carried to current period

<sup>\*</sup> All figures are carried to current period

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