

## Alarko Holding A.Ş. (“ALARK”)

**Alarko Holding A.Ş. (BIST: ALARK)**, one of the most respected conglomerates of the Turkish economy with its leading brands, extensive knowledge and experience in various fields, today announces its financial results for the third quarter of 2024.

### Comments from the CEO of Alarko Holding

Umit Nuri Yildiz, CEO of Alarko Holding, commented:

“Dear Stakeholders,

As Alarko Holding, we continued to grow and create value for our country, investors, and all stakeholders in the third quarter of 2024. Despite challenging economic conditions since the start of the year, we are pleased to have achieved successful financial results due to meticulous planning and careful execution of our activities.

Through controlled commercial expenditures, precise cash flow monitoring, and proactive risk management, our consolidated profit for the third quarter reached 1.6 billion TL. By the end of the first nine months, the challenging impact of inflation accounting on our financials has gradually lessened.

With the approval we received from the Competition Authority regarding the energy storage systems partnership we announced in the previous quarter, we are advancing steadily toward becoming an influential company in sustainable clean energy in Turkey.

Celebrating Alarko Group’s 70th anniversary this year, we have strengthened our leadership position with investments in various sectors, including industry, tourism, energy, and agriculture. Moving forward, we aim to accelerate our geothermal-based modern greenhouse operations in Turkey, expand our collaboration with Kazakhstan, and establish a global presence in advanced greenhouse agriculture. Our investment in Hillside Bodrum is progressing rapidly, and we are also finalizing preliminary studies in the aviation sector.

Our 2024 Corporate Governance Rating, raised to 9.55, reflects not only the strength of our corporate structure but also our dedication to sustainability, transparency, and accountability. With each step toward the future, we will continue to raise the bar in line with corporate governance principles.

While pursuing ambitious goals in sustainability, technology, and innovation as part of our growth and transformation journey, we remain committed to creating a lasting impact on national development and adding value to our society through our exemplary initiatives.

We sincerely thank our Board of Directors, all employees, business partners, and supporters who contribute to Alarko Holding’s vision of becoming an international portfolio company”.

### Summary Financials\*

(TL mn)	Q3 2024	Q3 2023	Change	9M 2024	9M 2023	Change
<b>Revenue</b>	12.817	20.598	(38%)	31.461	47.054	(33%)
<b>EBITDA</b>	5.650	7.799	(28%)	10.247	17.237	(41%)
<b>EBITDA Margin</b>	44%	38%		33%	37%	
<b>Net Profit</b>	1.572	140		242	4.304	

\* The figures represent the combined figures with considering Alarko's stake in JV's after eliminations, while EBITDA as per company calculation.

### Financial Highlights – Combined\*

- Sales revenue came in at TL 13 bn, down by 38% in Q3 2024 over Q3 2023
- In Q3 2024, EBITDA came in at TL 5,7 bn, indicating an EBITDA margin of 44%
- Combined net profit came in at TL 1,572 bn in Q3 2024
- In Q3 2024, solo (holding only) net cash stands at TL 2,8 bn, whereas combined net debt stands at TL 5,4 bn

\* The figures represent the combined figures with considering Alarko's stake in JV's after eliminations

In the third quarter of 2024, our combined revenue reached 13 billion TL, marking a 38% decline compared to the same period of last year. The primary reasons behind the lower revenue were decreased income from both the energy segment and construction activities.

The primary reason for the decline in comparable revenue in the energy generation segment is that, while last year's revenues were updated through indexation, spot electricity prices did not increase at the same rate.

Combined EBITDA reached 5.7 billion TL in the third quarter of 2024, with an EBITDA margin of 44%.

In the third quarter of 2024, combined net profit was recorded at 1.572 billion TL, compared to 140 million TL in the third quarter of the previous year.

In the third quarter of 2024, energy accounted for 76% of total combined revenue, compared to 78% in the third quarter of 2023.

In Turkey, total electricity generation increased by 6% in the third quarter of 2024 compared to the same period of last year.

The main driver of this increase was a 6% rise in electricity production at the Karabiga Thermal Power Plant compared to the previous year, while the total electricity produced by Alarko Holding in the first nine months of 2024 showed a 2% increase compared to 2023.

Total electricity produced in Turkey in Q3 2024 increased by 1% compared to the same period last year.

In Q3 2024, 2,840,267 MWh of electricity was produced at the Cenal Thermal Power Plant, marking a 6% increase compared to the same period last year.

In Q3 2024, Karakuz Hydro Power Plant produced 1,287 MWh of electricity.

At the Gönen Hydro Power Plant, electricity production reached 10,130 MWh by the end of Q3 2024.

Revenue from electricity production in Q3 2024 decreased by 52% compared to the previous year. In Q3 2024, the average electricity price was 2,520 TL per megawatt and 75 USD, reflecting a 21% increase in TL terms and a 3% decrease in USD terms compared to the same period last year.

Revenue from the electricity distribution and retail business segment reached 7.0 billion TL in Q3 2024, reflecting a 34% decrease.

Revenue from the power business decreased by 40% in Q3 2024 compared to the comparable period in 2023.

EBITDA from electricity generation in Q3 2024 was 1.3 billion TL, reflecting a 46% decrease compared to the same period last year.

EBITDA from electricity distribution and retail business was 3.4 billion TL in Q3 2024.

EBITDA from the energy segment decreased by 29% to 4.7 billion TL in Q3 2024.

Revenue from the contracting business segment reached 1 billion TL in Q3 2024, reflecting a 57% decrease compared to the same period last year.

EBITDA from the contracting business segment amounted to 224 million TL in Q3 2024.

In Q3 2024, a loss of 844 million TL was recorded.

Revenue from land development reached 27 million TL in Q3 2024.

EBITDA from the land development business amounted to 152 million TL in Q3 2024, marking a 225% increase compared to the third quarter of 2023.

Net profit in Q3 2024 was 59 million TL.

Revenue from the Industry and Trade segment amounted to 728 million TL in Q3 2024, reflecting a 17% decrease compared to the third quarter of 2023.

EBITDA from the Industry and Trade segment was 49 million TL in Q3 2024, marking an 8% increase compared to Q3 2023.

In Q3 2024, the net loss decreased to 1 million TL, compared to a net loss of 110 million TL in Q3 2023.

Revenue from the tourism business reached 997 million TL in the third quarter of 2024.

EBITDA from the tourism business was 584 million TL in the third quarter of 2024, compared to 636 million TL in the third quarter of 2023.

Net profit in the third quarter of 2024 was 502 million TL, reflecting a 2% increase compared to the third quarter of 2023.

Revenue from the agriculture business reached 273 million TL in the third quarter of 2024.

EBITDA from the agriculture business was 57 million TL in the third quarter of 2024.

In the third quarter of 2024, a net profit of 101 million TL was recorded, reflecting an increase compared to the previous year.

**Combined & Consolidated P&L \***

<b>Combined (TL mn) **</b>	<b>Q3 2024</b>	<b>Q3 2023</b>	<b>Change</b>	<b>9M 2024</b>	<b>9M 2023</b>	<b>Change</b>
Revenue	12.817	20.598	(38%)	31.461	47.054	(33%)
EBITDA	5.650	7.799	(28%)	10.247	17.237	(41%)
EBITDA Margin	44%	38%		33%	37%	
Net Profit	1.572	140		242	4.304	

<b>Consolidated (TL mn)</b>	<b>9M 2024</b>	<b>9M 2023</b>	<b>Change</b>
Revenue	6.748	9.519	(29%)
EBITDA	1.232	4.076	(70%)
EBITDA Margin	18%	43%	
Net Profit	242	4.304	

\* TAS – 29 Applied

\*\* The figures represent the combined figures with considering Alarko's stake in JV's and after eliminations

**Consolidated B&S \***

<b>mn TL</b>	<b>2023</b>	<b>3Q 2024</b>	<b>3Q24/FY23</b>
<b>Current Assets</b>	<b>21.337</b>	<b>18.563</b>	<b>-13%</b>
Cash and Cash Equivalents	4.448	4.150	-7%
Financial Investments	8.777	6.351	-28%
Trade Receivables	3.979	3.242	-19%
Inventory	1.500	2.027	35%
Other	2.633	2.793	6%
<b>Non-Current Assets</b>	<b>59.308</b>	<b>65.987</b>	<b>11%</b>
Investments Evaluated by Equity Pick-Up Method	38.873	39.518	2%
Investment Real Estate Properties	3.937	3.822	-3%
Tangible Assets	8.941	12.558	40%
Other	7.556	10.090	34%
<b>Total Assets</b>	<b>80.645</b>	<b>84.550</b>	<b>5%</b>
<b>Current Liabilities</b>	<b>17.887</b>	<b>19.278</b>	<b>8%</b>
Short Term Borrowings	6.735	8.900	32%
Short Term Portions of Long Term Borrowings	215	552	156%
Trade Payables	2.641	1.573	-40%
Payables from continuing Construction, Contracting and Service Contracts	1.058	341	-68%
Other	7.236	7.912	9%
<b>Non-Current Liabilities</b>	<b>3.052</b>	<b>5.875</b>	<b>93%</b>
Long Terms Borrowings	777	3.859	397%
Other Payables	796	792	-1%
Deferred Tax	622	685	10%
Other	857	539	-37%
<b>Shareholder's Equity</b>	<b>59.707</b>	<b>59.398</b>	<b>-1%</b>
<b>Total Liabilities and Shareholder Equity</b>	<b>80.645</b>	<b>84.550</b>	<b>5%</b>

\* All figures carried to current period

\* TAS – 29, all figures carried to current period

## **ABOUT ALARKO HOLDING**

Founded in 1954 and based in Istanbul, Alarko Holding A.Ş., together with its subsidiaries, is a prominent group of companies that contributes to Turkey's development in various sectors including energy, industry, trade, tourism, agriculture, real estate, contracting, investment, and aviation. With the aim of becoming an international portfolio company, Alarko Holding has diversified its investment areas, and all of its new investments are made with a focus on sustainability.

In the energy sector, the Holding operates in production and distribution and has recently ventured into energy storage. In addition to its contracting activities, under its Real Estate Group, the company develops commercial buildings, residential complexes, and satellite city projects. In tourism, the company operates under the Hillside brand with hotels, sports and spa centers, and movie theaters. With a long-standing partnership with American Carrier in the fields of heating, cooling, ventilation, and submersible pump manufacturing, Alarko Holding has factories in Gebze and Eskişehir. In 2023, in addition to its existing business areas, the company expanded into the agriculture, aviation, and investment sectors. In agriculture, Alarko Holding aims to become one of the leading corporate investors globally in modern greenhouse farming, utilizing geothermal energy-based, soil-less, innovative, and pesticide-free farming methods. The company is engaged in the production of micro-granular fertilizers, seeds, and dried food, and continues its activities in the agricultural sector with a 360-degree investment strategy. In the aviation sector, Alarko Holding has begun activities related to converting large-body passenger aircraft into cargo planes. Through its Investment Group, the company is making investments in venture capital (VC), private equity (PE), and publicly listed companies, aiming to reach new sectors and business areas and additionally, plans to make investments through partnerships with companies it is interested in.

## **SPECIAL NOTE REGARDING FORWARD-LOOKING STATEMENTS**

This document may contain certain forward-looking statements concerning our future performance and should be considered as good faith estimates made by the Company. These forward-looking statements reflect management expectations and are based upon currently available data. Actual results are subject to future events and uncertainties, which could materially impact the Company's actual performance.

## **ENQUIRIES**

For financial reports and further information regarding Alarko Holding, please visit our website at

<https://www.alarko.com.tr/en/investor-relations/overview> or you may contact:

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